



Line of Service / Scope of Supply

- Mosquito Nets:** Long-lasting insecticide-treated mosquito nets (LLINs) of the brand Netprotect® – rectangular as well as conical, WHO-approved. As of January, 2008 Groupe Østergaard is authorized and sole distributor of Netprotect® LLINs in the Democratic Republic of Congo (Kinshasa) as well as the Republic of Congo (Brazzaville). However, we also supply nets in e.g. Burundi and Rwanda to local institutions.
- Earth-Moving Equipment:** Our line of machines and engines (graders, dozers, excavators, backhoe loaders, etc.) covers both factory new as well as 2nd hand/refurbished equipment. We deal with all major and internationally acclaimed brands such as Caterpillar, Hitachi, Komatsu, Liebherr, Volvo, etc.
- Consultancy Work:** Assistance on sales, purchasing and consultancy work, in general, for large clients (private companies, NGOs and GOs), who wish to outsource some of their functions. Our consultancy work also comprises business-to-business solutions and networking, which can lead to contracts and we usually work on consultancy fee / commission basis.
- General Procurement:** No task is too small for us and we occasionally perform general procurement for our clients – this can include e.g. office furniture, high-end HiFi, paper, marketing (assistance on catalogue production, etc.). Usually this type of work is when a client has a container for a vehicle ordered from our group, in which the client has space for other merchandise – comparable to a so-called ‘side order’ in a restaurant. We have been known to supply anything telephones, kitchen equipment, refrigerators to home entertainment systems and flat screen TVs.
- Cars & Vehicles:** Our vehicle section offers everything any client may require in terms of transportation, ranging from small passenger cars (all makes and models), 4x2 utility vehicles – pick-ups, light duty trucks, etc. (all makes and models), 4x4 basic and luxury SUVs & station wagons (all makes and models), buses (all makes and models) to heavy duty multi-purpose trucks (all makes and models). Recently we have entered into agreements with some of Europe’s largest fleet management and leasing companies allowing us to offer our clients, predominantly in Africa, 3-year-old ex-leasing vehicles at very, very competitive prices.
- Motorcycles:** On- and off-road motorcycles from e.g. Honda, Jia Ling and Yamaha, which are usually supplied in bulk ie. 10 units or more at a time. Our group used to establish/build and own several authorized distributorships in Africa (e.g. Uganda, Tanzania, Benin and Mali) where we introduced Honda motorcycles – our knowledge of motorcycles is therefore quite extensive.
- Spare Parts & Accessories:** We offer a very wide range of vehicle and motorcycles accessories (bull-bars, radio & communication equipment, luxury options, etc.) as well as genuine spare parts for most makes and models (including, but not limited to e.g.): Toyota, Nissan, Honda, Mercedes, Caterpillar, Cummins, Perkins, Mitsubishi, Daihatsu, Ford, Volvo, Komatsu, Hitachi, Liebherr, etc.
- Information Technology:** Desktop and notebook computers of market leading brands such as HP, Dell, Lenovo as well as projector solutions, network solutions as well as printers, faxes and phone systems. In some countries (as e.g. the Democratic Republic of Congo), we even offer local maintenance and after sales service and offer installation on-site.
- Miscellaneous:** Sponsorships and support of aid & development projects with emphasis on projects and initiatives related to child welfare and education. In conjunction and collaboration with other Scandinavian institutes, we are also involved in feasibility studies and attraction of foreign investors (mainly from Scandinavia) to support upcoming projects in a select number of African countries.

Management, September 2009

